



Vietnam

Three regions, one long coastline.

Vietnam stretches 1,650 kilometres from the Chinese border to the Gulf of Thailand. Most first visits combine Hanoi, Ha Long Bay, Hoi An and the Mekong Delta over around two weeks.

Wayfinder was founded here. Our operations teams, guides and fleet partners are based in Hanoi, Da Nang and Ho Chi Minh City, so every programme is run by people on the ground.

FLIGHTS

Hanoi and Ho Chi Minh City

Direct and one-stop connections from Europe, North America and Japan, via the major Asian hubs.

VISA

E-visa for up to 90 days

Visa-free entry for many European passports and for Japan.

[Check visa requirements →](#)

CURRENCY

Vietnamese dong (VND)

Cards are accepted in hotels and most restaurants. Programmes are quoted in USD, EUR, GBP or JPY.

TIME ZONE

GMT +7

Seven hours ahead of London in winter and two hours behind Tokyo.

GUIDING

Five languages

Licensed guides in English, French, German, Spanish and Japanese across all three regions.

OUR TEAM

Hanoi, Da Nang, Saigon

Operations staff in each region, supported by a duty manager 24 hours a day.

WHEN TO GO

Somewhere in Vietnam is in season every month of the year.

Best months Rainy season

JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | AVG. TEMP

North

Hanoi, Ha Long, Sapa



Oct – Apr

17–30°C

Centre

Hue, Hoi An, Da Nang

February to August



21–30°C

South

Saigon, Mekong, Phu Quoc

Dec – Apr



26–29°C

Tet, the Lunar New Year, falls in late January or February. Hotels and transport fill early, and many businesses close for several days.

Regions

North, Centre and South

Each region has its own climate, cuisine and pace. Most programmes combine two or three of them.



HANOI · HA LONG · SAPA

Limestone bays and mountain terraces

The Old Quarter of Hanoi, overnight cruises on Ha Long and Lan Ha Bay, the karst landscapes of Ninh Binh and the rice terraces of Sapa, Ha Giang and Mu Cang Chai. Winters are cool and dry; summers are hot and humid.

Best months: **October to April**



HUE · HOI AN · DA NANG

Imperial Hue and the lantern town

The citadel and royal tombs of Hue, the ancient town of Hoi An, the caves of Phong Nha and the beaches between Da Nang and Quy Nhon. Programmes should allow for the rains of October and November.

Best months: **February to August**



SAIGON · MEKONG · PHU QUOC

Saigon, the delta and the islands

The energy of Ho Chi Minh City, floating markets and orchards in the Mekong Delta, and quiet beach time on Phu Quoc or Con Dao. Warm throughout the year, with short afternoon showers from May to October.

Best months: **December to April**

Signature experiences

Operated by our own team and available as a half or full day within any programme.

North · Overnight

Lan Ha Bay by private junk

A quieter route than Ha Long, with kayaking and tai chi on deck at sunrise.

Centre · Half day

Craft villages of Hue

Conical hat and incense makers on the Perfume River, with time to try each craft.

North · Full day

Walking the terraces

Village trails above Sapa with a local Hmong guide and lunch in a family home.

Centre · Evening

Hoi An by lantern light

A boat on the Thu Bon River at dusk, followed by dinner in a restored merchant house.

North · Evening

Hanoi after dark

Old Quarter street food by cyclo and on foot, ending at a jazz bar or water puppet show.

South · Full day

The Mekong by sampan

Floating markets, orchards and canal villages, with lunch at a riverside farm.

Sample programmes

Fully inclusive and quoted as a single package. Sell them as they are, or ask us to adjust the pace, hotels or guiding language.

8 days · FIT or group

Northern Vietnam & Ha Long Bay

Hanoi · Ninh Binh · Ha Long Bay · Sapa

[View itinerary →](#)

14 days · Group series, 10–16 guests

Vietnam from North to South

Hanoi · Ha Long Bay · Hue · Hoi An · Saigon · Mekong Delta

[View itinerary →](#)

10 days · Family, tailor-made

Vietnam for Families

Hanoi · Lan Ha Bay · Hoi An · Phu Quoc

[View itinerary →](#)

Rates, full itineraries and sales material are available in Agent Hub, together with multi-country routes through Laos and Cambodia.

Where your clients stay

Hotels we know from the inside

Every property we contract is inspected in person each year. We select hotels to suit your clients' expectations rather than working from a fixed list.



Heritage & boutique

Colonial-era landmarks and small design hotels in Hanoi, Hue and Hoi An.



Beach resorts

Five-star resorts in Da Nang, Hoi An and Phu Quoc, well suited to incentives and families.



Bay & river cruises

Licensed overnight vessels on Ha Long and Lan Ha Bay, and cruises on the Mekong.

Lodges & homestays

Mountain lodges and selected family homestays in Sapa, Ha Giang and the delta.

City hotels

Central four- and five-star hotels in Hanoi and Saigon, with meeting space for groups.

Riverside retreats

Bungalows and small eco-resorts along the rivers of the Mekong Delta and Ninh Binh.

Working with us

Booking lead times

We recommend six to nine months for groups travelling in peak season (October to April) or around Tet. FIT programmes can usually be confirmed within a few weeks.

Payment terms

A deposit is due on confirmation and the balance 30 days before arrival. Credit terms are available to contracted partners.

Cruises and weather

Sailings on Ha Long Bay are set by the port authority. We hold an alternative programme and hotel for every cruise and will inform you and your guests on the same day.

Visas and documents

A visa checklist accompanies every confirmation, and we issue invitation letters for groups that require them.

Guiding languages

Japanese, French, German and Spanish-speaking guides are available in all three regions. Please book early for peak dates.

Laos and Cambodia

We operate in all three countries under a single contract, with one invoice and the same operations team.

Planning a programme in Vietnam?

Send us your brief, group size and travel dates, and we will return a costed, day-by-day proposal within 24 hours.

YOUR MARKET DESK

Europe & UK

europe@wayfinderholidays.com

Replies within your working day, CET and GMT.

North America

americas@wayfinderholidays.com

Answered by 9:00 am Eastern Time.

Japan

japan@wayfinderholidays.com

Japanese-speaking team, JST working hours.

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WAYFINDER HOLIDAYS

Guiding partners to sustainable journeys

